

Application Process

1. MTC Application for Admission and nonrefundable applicable fee.
2. High school transcript (or GED results) and college transcripts (if applicable).

Career Opportunities

Real Estate Sales Agent
Agent Assistant
Real Estate Agent/Broker
Broker Specialist
Property Manager
Title Researcher

Check out more career choices at Career Coach
<https://mtc.emsicc.com/>

Credential

Becoming a licensed **Real Estate Salesperson in the State of Ohio** requires completing required coursework, meeting contract hour requirements, and passing the Real Estate Salesperson examination.

To Learn More Visit

Admission Office
Marion Technical College
1467 Mt. Vernon Avenue
Marion, OH 43302
www.mtc.edu/Admission
enroll@mtc.edu
740.389.4636
www.mtc.edu

Will the Real Estate Credits Apply Towards an Associate Degree?

Students who complete MTC's Real Estate sales courses and wish to become a licensed real estate broker in the State of Ohio can apply the 10 credit hours towards an Associate of Applied Business Degree in Real Estate Management.

Course No	Course Title	Credit Hours*
REA 1010	Real Estate Principles and Practices	3
REA 1300	Real Estate Appraisal	2
REA 1200	Real Estate Finance	2
REA 1100	Real Estate Law	3
Credit Hour Total		10

Go to <http://www.com.ohio.gov/real/default.aspx> to view the State of Ohio Requirements to become a Licensed Real Estate Salesperson

Salesperson Pre-Licensing Requirements

To be eligible to take the Salesperson Examination, you must fulfill two requirements 1) Pass each course listed above; and, 2) Meet the state's contact hour attendance requirements. Class attendance is mandatory.

Salesperson Post-Licensing Requirements

Not earlier than the date of issue of a real estate salesperson's license to a licensee, but not later than twelve months after the date of issue of a real estate salesperson license to a licensee, the licensee shall submit proof satisfactory to the superintendent, on forms made available by the superintendent, of the completion of ten hours of classroom instruction that shall be completed in schools, seminars, and educational institutions approved by the commission.

Marion Technical College’s Associate of Applied Business degree in Real Estate Management includes the coursework required to become a licensed **Real Estate Broker** in the State of Ohio.

Broker License Requirements

Course No	Course Title	Credit Hours	State Required Contact Hours*
REA 1010	Real Estate Principles and Practices	3	40
REA 1300	Real Estate Appraisal	2	20
REA 1200	Real Estate Finance	2	20
REA 1100	Real Estate Law	3	40
ACC 1700	Managerial Accounting	4	Prereq: ACC1400, BUS1100
MGT 2210	Human Resource Management	3	Prereq: OIS1400 or concurrent
ECN 2000	Microeconomics	3	Prereq: None
BUS 2150	Legal Environment of Business	3	Prereq: None

The credits in this degree fulfill the state’s two-year (60 semester hours) post secondary education requirement for any salesperson (licensed after January 3, 1984) who wants to take the Broker’s Examination. The requirements do not apply to those licensed before January 2, 1972. Go to <http://www.com.ohio.gov/real/default.aspx> to view the State of Ohio’s requirements to obtain a Real Estate Broker’s License.

Broker Post-Licensing Requirements

Within one year after issuance of a Broker’s License, the licensee must complete a 10-hour post licensure course in real estate brokerage. This course may be completed at other institutions approved by the Ohio Real Estate Commission. If this requirement is not met, the license will be suspended and the broker has a 1-year grace period to complete the course.