

Application Process

1. MTC Application for Admission and nonrefundable applicable fee.
2. Final high school transcript (or GED results) and college transcripts (if applicable).
3. Successful completion of the Basic Skills Assessment (ACCUPLACER) and Technology Skills Test (TST) is required. Any college foundation courses recommended by placement assessment results are also required.

Career Opportunities

Buyer/Purchasing Agent
Agricultural Technician
Agricultural Management
Crop Soil Sampler
Environmental Resources Management
Crop Insurance Account Specialist
Grader/Sorter
Product Manager

Check out more career choices at <https://mtc.emsicc.com/>

Degree Received

Associate of Applied Business

Two-year full-time degree schedule; mixture of management, core business, computer, engineering, science, and communication courses with emphasis on management in a variety of organizational settings; program can be completed on a part-time basis.

To Learn More Visit

www.mtc.edu

The Program – Business Management – Agribusiness

Students who select the Agribusiness option within MTC's Associate of Applied Business (AAB) business management program will develop knowledge and skills that facilitate practical application as it applies to the business of farming. Strong foundation in decision-making principles plus the option to customize agricultural focus through technical courses, strengthens the connection in preparing students for employment in commercial agriculture and businesses serving agriculture. MTC's business management curriculum places a strong emphasis on developing graduates who are prepared to help organizations be successful in the face of everyday business challenges.

Upon completion of the Agribusiness option within MTC's AAB degree, students will be able to...

- Demonstrate knowledge of the issues and environmental factors involved in making agribusiness decisions.
- Apply administrative skills to effectively organize work, manage time, and set priorities.
- Effectively use interpersonal skills to communicate and work with a diverse group of people.
- Use appropriate computer software to solve business problems and to create documents that enhance effective communications.
- Use the problem-solving method to solve ethical dilemmas, customer concerns, and business problems.
- Use technology to develop and effectively communicate information related to a project or marketing plan.
- Develop a marketing plan incorporating new product ideas and strategies.
- Understand ecological foundation of environmental systems and strategies for sustainable management of environment and natural resources.
- Troubleshoot computer hardware and software to repair systems including virtualization.

Projections U.S. Department of Labor

The U.S. Department of Labor, Bureau of Labor Statistics, *Occupational Outlook Handbook* is a useful tool for career research on a wide variety of management, business, and agriculture positions. www.bls.gov/ooh/

The Small Business Administration is an excellent source of information for anyone contemplating going into business. www.sba.gov

BUSINESS MANAGEMENT
• AGRIBUSINESS OPTION •

Associate of Applied Business Degree
(Effective Academic Year 2018-19)

Course No	Course Title	Credits	TECHNICAL	NON-TECHNICAL		OTM, TAG, CT ² approved course	Term(s) Offered	Prerequisites
				Gen Ed (Min 15 CrHr)	Applied Gen Ed (Basic)			
FIRST SEMESTER (Fall)								
MGT1400	Introduction to Management	3	3				ALL	None
MTH1230	Quantitative Reasoning	3		3			ALL	MTH0910 or MTH1100 or BUS1100 or Placement
OIS1240	Computer Applications	3			3	[OBU003]	ALL	OIS1200 or Placement
ENG1000	English Composition I	3		3		[TME001]	ALL	OIS1220 or OIS1240 or concurrent, and Placement
ECN2000	Microeconomics	3		3		[TMSBS] [OSS004]	ALL	None
SECOND SEMESTER (Spring)								
MKT2030	Principles of Marketing	3	3			[OBU006]	FA, SP	OIS1240 or concurrent & ECN2000 recommended
ACC1400	Financial Accounting	4	4			[OBU010]	FA, SP	Placement into MTH0910 or OIS1200
ENG1400	Oral Communications	3		3		[TMCOM] [OCM004]	ALL	None
OIS1340	Excel Advanced	3	3				SP	OIS1240, Placement or MTH0910
ENG1100	English Composition II	3		3			ALL	ENG1000
PSY1100	General Psychology	3			3	[TMSBS] [OSS015]	ALL	None
THIRD SEMESTER (Fall)								
MGT2210	Human Resource Management	3	3				FA	MGT1400 or concurrent
MGT2540	Leadership	3	3				FA	MGT1400
BUS2800	Cooperative Education Preparation	1			1		FA, SP	ENG1000 and 16 credits
ENRZ2100	Intro to Environmental Sciences	3		3			FA, SU	None
<i>or</i>								
CHM1200	Chemistry I					[TMNS] [OSC008] [OSC023]	ALL	High School Chemistry or SCI1050
TEC0000	Technical Elective	3	3					Course requirements
TEC0000	Technical Elective	3	3					Course requirements
FOURTH SEMESTER (Spring)								
MGT2410	Organizational Behavior	3	3				SP	MGT1400
BUS2901	Cooperative Education Experience	1		1			ALL	BUS2800
ENG1200	Business Communications	3			3	[OBU005]	ALL	ENG1000
BUS2100	Ethics	3		3			ALL	Placement or ENG0990
BUS2150	Legal Environment of Business	3	3			[OBU004]	FA, SP	None
Credit Hour Total			63	32	21	10		
				63				

* **Technical Electives** (must meet with advisor)

Note: MGT2500, Entrepreneurship & Small Business, can be substituted for BUS2800 and BUS2901 with Director Approval.